



Featured in the July 2017 Issue

- Jacksonville's Fastest Growing Companies
- Chris Cobb Swoops Onto UNF Construction Management Advisory Board
- Suzanne Clark Takes On the Florida Bar & Tax Law Section Annual Meetings
- New Blog Posts
- Firm News: Bob Ross Competition, #JCPlaylist, Uganda, and more!

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How Does a Business Sustain Rapid Growth?

Want to know how to sustain rapid growth from the managing partner of a local and statewide award-winning company known for rapid growth? See the video below as Charlie provides a taste of some of our secret sauce.



J&C named to JBJ's List of Fastest Growing Companies for the 5th year

For the 5th consecutive year, we earned a coveted spot on the Jacksonville Business Journal's list of <u>50 Fastest Growing Companies</u>.

"This accomplishment is nothing short of a testament of the hard work and dedication our entire team puts into making this firm the best it can be," said Charlie Jimerson in an interview with the Jacksonville Business Journal. "The quality of services we provide on a day in, day out basis is what I am most proud of. I'm most proud of this team for their commitment to service, commitment to quality and commitment to results. It is because of them that this firm is what it has become."

Congratulations to the other honorees!









Jimerson & Cobb, P.A. 35.18% revenue growth

Jimerson & Cobb is no stranger to the Fastest 50. Formed in 2009, the Florida-based law firm has won the award five years in a row. The company's sustained growth, said Managing Partner Charles B. Jimerson is largely the result of an excellent staff.

"The main factor that has contributed to our growth is our employees. They're exceptional and have really bought into the firm's standards and commitment to service," Jimerson said. "I know it sounds tritle, but we really care about our employees. We invest in their long-term success and spend a lot of time recognizing their work. In turn, they really have no problem reciprocating."

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Jimerson also credits client loyalty as a strong factor in the firm's growth, something he believes is gained through its unique approach to offering cost-effective legal counsel. Legal services are tailored to each client's business desires and every lawyer is presented as his or her own distinctive brand. That way, Jimerson said, each lawyer practices law in the most creative and efficient manner possible.

The approach is in line with the firm's dedication to excellence.

"We are always on the hunt for who we have not yet become," Jimerson said.

Although finding and setting new goals is a challenge in the face of continuous growth, said Jimerson, the firm's recent success won't result in any major changes to the way the company operates or moves forward.

"This is our fifth consecutive year on this list." Jimerson said, "and we will continue to

strive, but what comes next is getting out of bed and going to work. What comes next is trying our best and winning that day, and the day after that. To me, our success is the sum of all those small victories, day in and day out."

How have you kept your corporate culture where you want it despite growing so quickly? "We work at it just as we work at our craft. Corporate culture is one of the only sustainable competitive advantages that is completely in the control of the entrepreneur. Corporate culture is built into the way we act, the decisions we make, the values we uphold. So, we work on our corporate culture with the same fervor we work on our business."

What's the one bit of advice you'd have for a company starting out that wants to grow quickly? "Commitment to service, commitment to quality and commitment to results. There's going to be obstacles and doubters and mistakes, but with hard work, there is no limit to what you can achieve."

What's the most surprising thing about your company? "We never ever underestimate the importance of having fun."

- Jaimie Wilson

Chris Cobb SWOOPS onto UNF Advisory Board



Chris Cobb was elected to the UNF Construction Management Advisory Board. Over the next three years, he will play an important role in industry integration to develop the relationship between industry professionals and UNF students, curriculum review to ensure the Construction Management program's core classes meet industry needs, and mentor students throughout construction management competitions.

Chris is happy to give back to his alma mater, and looks forward to this new endeavor mentoring the next generation of construction management graduates.



The Life and Times of Suzanne Clark: Nationwide E-Discovery Expert



Suzanne Clark, our resident E-Discovery Specialist, had quite a busy few weeks as she spoke at both the Florida Bar's Annual Convention in Boca Raton on June 21st and the Florida Bar's Tax Law Section Annual Meeting in Amelia Island on July 1st.

Suzanneparticipated in a panel discussion titled "E-Discovery and Digital Evidence" regarding E-Discoveryresources. She spokeabout all aspects of the Electronic Discovery Reference Model and emphasized the importance of advising clients on their duty to preserve Electronically Stored Information (ESI) and beginning with the end in mind when dealing with issues relating to form of production of ESI and inadvertent

production of privileged information. Clickhere to read more about this presentation, or listen to the Legal Talk Network podcast.

Are you keeping up with the latest information in business and law? J&C publishes weekly blog posts covering topics from construction law, business litigation, eminent domain law, community associations law and everything in between. <u>Click here to subscribe</u> today and stay up-to-date on the latest legal news from these areas:

- Construction Industry Law Blog
- Condominium Law Blog
- Business Litigation Blog
- Eminent Domain Law Blog

Construction Industry Law Blog

Home Warranties: Contractor & Owner Beware

By: James O. "Joby" Birr, III





Many new home purchases in Florida include some sort of home warranty agreement. Home warranties in Florida are governed by Chapter 634 of the Florida Statutes. As is usually the case, the "devil is in the details" in terms of what that home warranty does and does not cover. Indeed, some home warranty agreements attempt to require a homeowner to waive and release certain

types of claims. Therefore, it is critical for owners and contractors to understand what a home warranty covers.

<u>Click here</u> to learn more about Chapter 634 of the Florida Statutes to make sure you're protected.

Condominium Law Blog

Is Your Master Community Association Actually a Condominium Association Under Florida Law?

By: Hans C. Wahl

The evolution of planned development communities within the State of Florida has been quite fascinating. Nowadays, the development of massive



communities with abundant and extravagant amenities, numerous planned phases and multiple overlapping associations is common.

<u>Click here</u> to read more on the multiple associations governing these developments and what is delegated to a master association.



Florida Community Association Law 2017 Legislative Update



Hans C. Wahl recently presented trending legal topics and legislative update at the Northeast Florida Chapter of Community Associations Institute. Click here a copy of the presentation covering various vetoed and newly introduced bills.

Business Litigation Blog

Statements From a Deceased Witness in Florida

By: Christopher M. Cobb

Sometimes during the course of a disputed matter, you find out that one of the witnesses to the action is deceased. This presents a problem for obvious reasons since that witness was not deposed in the case yet. This situation often arose in a business litigation matter concerning the value of or break up



of a business when one of the members or partners had passed away.



<u>Click here</u> to read about former and current Florida Statutes that will most likely come into play in probate and trust litigation cases.

When Two Become One: Legal Considerations in the Mergers and Acquisitions Process – Part II



By: Kayla A. Haines, MBA



Last month, we <u>began</u> a seven-part series on the legal consideration for buying, selling, or merging businesses, in which Kayla Haines introduced the mergers and acquisitions process, generally and briefly explaining the six most important steps:

- (1) engaging a financial advisor;
- (2) entering into a non-disclosure agreement;
- (3) negotiating the term sheet or letter of intent;
- (4) due diligence;
- (5) drafting and negotiating definitive documents; and

(6) the closing.

This month, Kayla discusses engaging and drafting the engagement letter with the financial advisor more in depth. <u>Click here</u> for the latest in this blog series.

Eminent Domain Blog

Defending Eminent Domain Condemnation: Preparing for Trial After a Lawsuithas Been Filed Against You

By: Brandon C. Meadows

You have been served with a lawsuit, and

agovernmental condemning authority is seeking to take your property under aneminent domain petition. Chances are, you anticipated the lawsuit, as you have likely been negotiating with the condemning authority, and the parties simply could not agree on the compensation offered for the taking your property.





Every eminent domain proceeding boils down to two major inquiries. Click here to read more about eminent domain proceedings and a checklist of some key practical considerations and guidelines to consider when preparing for trial.

Firm News

Curiosities, Ruminations and Various Eccentric of Firm Biz

4th Annual Bob Ross Competition









We held our 4th Annual Bob Ross Competition and needless to say the pressure was ON for the staff members on last year's winning team. Charlie Jimerson, Chris Cobb, and Adam Edgecombe were the team

captains tasked with drafting their teams. The competition requires teams to paint along with a Bob Ross video. Each team member gets two minutes to contribute to the painting, and when their time is up, the next team member must pick up where they left off. It was a stiff competition and the voting was left up to social media. Winning by a mere FIVE votes.... TEAM COBB!



1st place Team Cobb



2nd Place Team CBJ



3rd Place Team Edgecombe

Jam Out to the #JCPlaylist

We've been known to occasionally digress to music-related musings. We started a social media campaign to learn more about what our team listens to when the headphones are on and work is getting done using #JCPlaylist.

With all the awesome bands slated to take the stage at <u>Daily's Place</u> and the Jacksonville Veterans Memorial Arena the next few months, we're sure to hear more chatter throughout the halls about who is checking out which band. With classics from Boston and the country hits of Luke Bryan, to the smooth sounds of Michael Buble and pop anthems from Katy Perry, and bands like Acceptance, Incubus and Judah & the Lion (apparently all the cool kids are into them), the #JCPlaylist is **pretty** impressive. It's even more impressive to get noticed by one of these bands on Twitter via giving our tweet a "like."

We will be sharing more tunes from the #JCPlaylist over the next few weeks on our Twitter and Facebook pages. Tell us what you think and let it be known what is on your work playlist.

Follow us for more from the #JCPlaylist







J&C Employee's Influence Goes Global

We feel very proud that community outreach and giving back to others is ingrained in our firm's culture. Our accounting clerk Sarah Piner opened her heart and home to Elisheba and Savanna, two girls from Uganda who were awarded summer scholarships to The Florida Ballet. Sarah took things a step further by partnering up with Capezio Dancewear to get the girls fitted for new ballet shoes and dance attire.

<u>Click here</u> to learn the girls' story and see interview with Sarah produced by <u>First Coast News</u>.





Savanna was fitted for her first pair of ballet pointe shoes at Make Believe Costumes & Dancewear. Elisheba loved looking through racks of dancewear to pick out the perfect fit to go with her new ballet slippers.

SAVE THE DATE! Monday, July 31 @ 2pm #TheTakedown



#TheTakedown is coming back to 1010XL on **Monday**, **July 31st.** Mark your calendars and tune in at 2pm to hear Charlie's segment on 1010XL with sports talk radio host <u>Rick Ballou</u> as they discuss all things UFC fighting, including the highly anticipated matchup between Floyd Mayweather and Conor McGregor. Follow us on <u>Twitter</u> to weigh in (yes, pun intended) on the conversation using #TheTakedown.

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