



Featured in the February 2020 Issue

- Partner's Perspective: Like Andy Reid, Focus on the Things You Can Control
- Last Chance to Register: Community Association Law Seminar - Developer Turnover
- Making a Difference: Bourbon-Infused Chili for Charity
- New Law Blogs
- Curiosities, Ruminations and Various Eccentricities of Firm Biz

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PARTNER'S PERSPECTIVE

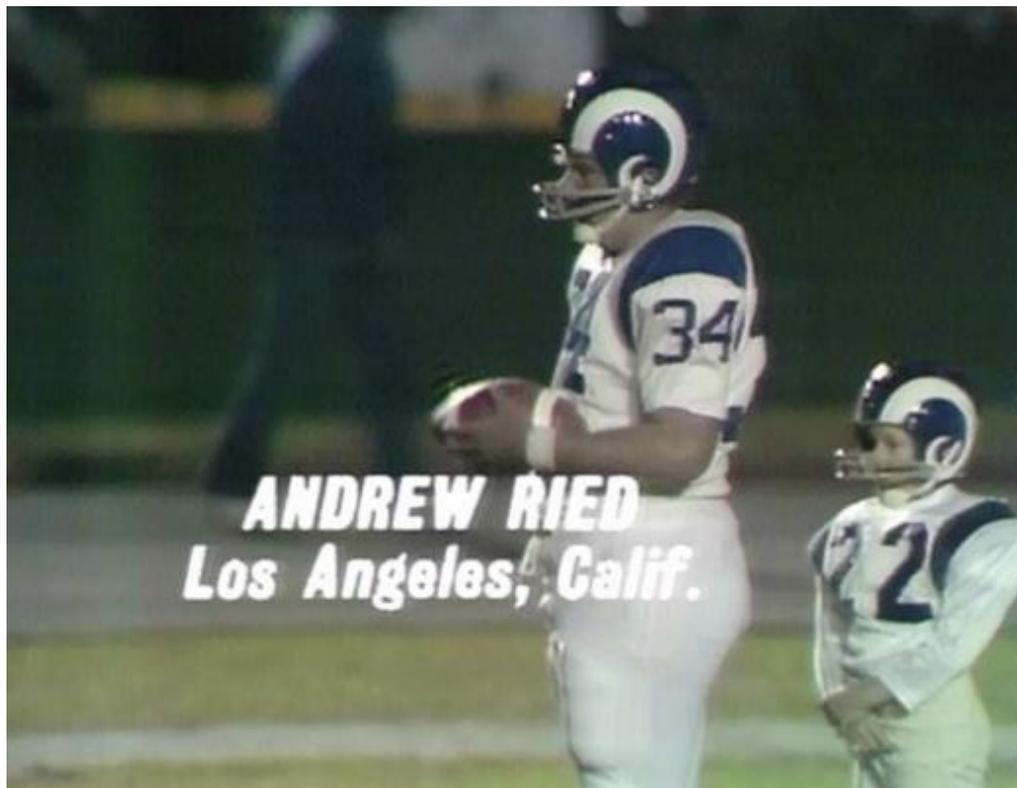
Brandon C. Meadows - Like Andy Reid, Focus on the Things You Can Control

I was one of the 100 million people who tuned in to watch the Kansas City Chiefs win their first Super Bowl in the franchise's 50-year history. To be certain, the opportunity to play in a Super Bowl requires talented players on the field, but *winning* a Super Bowl requires

talented coaching on the sideline. For the Chiefs, that was head coach Andy Reid. In all the pomp and circumstance leading up to the big game, I learned a lot about Andy Reid, and the more I learned, the more fascinated I became.



Andy Reid is a mountain of a man who sports Tommy Bahama Hawaiian shirts and rocks an iconic red mustache that has weathered the better part of four decades. He has the lovable persona of that fun uncle you'd love to have a beer with. Andy still drives a 1920s Model A Ford that his father gave to him as a teenager. His former football coach describes the scene of big Andy driving a tiny antique car to practice every day as the funniest thing you've ever seen. It seems as though Andy has always been larger than life. Check out this hilarious juxtaposition of 13-year-old Andy competing in the 1971 *Punt, Pass and Kick* competition that aired live on Monday Night Football.



Even at 13, he was a man among boys—so large, the LA Rams had to scramble to find a jersey that would fit Andy, eventually grabbing a jersey from the Rams' starting running back who was listed at 6'1" and 207 pounds.

With the spotlight on Andy and his team leading up to the Super Bowl, the big headline and talking point for sports commentators was whether he could ever be considered a Hall of Fame coach without a Super Bowl win under his belt. But, reporters and pundits struggled to find anyone who didn't have the utmost respect and adulation for Andy. Former coaches, players, fans, and even opponents, were rooting for a guy who sacrificed his entire life to the game of football. Even with his undeniable success as head coach, he had never won a Super Bowl.

As I listened to the talking heads question Andy's legacy that ostensibly hung upon the thread of success in one big game, I questioned whether the Super Bowl win truly mattered in the body of his life's work. Andy's legacy would

endure through nearly every person, player and coach that had the opportunity to work with and learn from him, and those people were coming out of the woodwork with praise and support for Andy to reach the ultimate accolade in his profession. From my perspective, Andy had already won. If he never becomes a Hall of Fame coach, it's clear that he is a Hall of Fame human being.

So how did Andy do it? Andy only worried about the things he could control. When asked about reaching his goal of being a head coach in the NFL, Andy said: "You'd love to have that opportunity, but I was always big on breaking it down to the things I controlled and not worrying about the things I couldn't control. So I figured if I worked hard and kept my nose clean, good things would happen." And they did.

Andy's philosophy can be applied to all of us in our personal and professional lives. We spend so much time focusing on problems that seemingly have no solution, and we often fail to take that next step and separate out the things that we can't control from the things that we can. You can absolutely control your mindset, your work ethic, and the way you treat people on a daily basis.

I know that I'll never get a chance to win the Super Bowl or become a Hall of Fame coach; but, I've encountered my fair share of big cases, where the ultimate decision rests in the hands of a judge or jury, whose decision-making I cannot control. I know I can control my mindset, my work ethic, and the way I treat people, every single day. I also know that if I do it the right way, and I do it consistently, as Andy would say, "good things will happen."

Best regards,

Brandon C. Meadows

Brandon C. Meadows
Partner

**Last Chance to Register: Developer
Turnover for Community Associations**

Developer Turnover for Community Associations Certification Course



Hans C. Wahl, Esq.

March 6, 2020
11:30 AM - 1:30 PM
Marriott Courtyard
Flagler Center
14402 Old St. Augustine Rd
Jacksonville, FL 32258
**Register online today
or call 904-389-0050.**

For new communities, the transition from developer control to member control through an appointed board, is one of the most critical events in an association's history. Knowing how to manage the process can make for a much easier future for the community.

This **FREE** certification course is designed to guide community associations through the challenging transition from developer to homeowner control. In this session, participants will learn:

- Turnover Basics
- HOA Turnover
- Condo Turnover
- Developer Obligations
- Turnover Documents
- Developer Contracts
- Post Turnover Considerations

Join us on Friday, March 6th from 11:30 a.m. - 1:30 p.m. at the Marriott Courtyard, Flagler Center. Participants will receive two (2) CE credits.

Although this event is **FREE** to attendees, space is limited and available on a first-come, first-served basis. Only a few spaces remain, so please register as soon as possible. Call our office if you have any questions at 904-389-0050.

**Register
Now**

Giving Back with Jax Bar's YLS:

Bourbon-Infused Chili for Charity



On Saturday, February 15th, Jimerson Birr participated in the Annual Young Lawyers Section of the Jacksonville Bar Association's Chili Cook-Off at Riverside Arts Market. Proceeds from the event benefited Clarke Schools for Hearing and Speech.

Within our Casino Royale-themed booth, Team Jimerson Birr served a hearty Bourbon-infused chili,

with an equally appetizing Vegan version, along with our client services director's classic cheesy cornbread. For that extra kick, we offered a hot sauce bar for brave patrons who wanted to turn up the heat.

The crisp, sunny day on the river was the setting for more than 40 law firms serving their own signature chili and cornbread. Live music and beer compliments of Intuition Ale Works along with the usual local artists, food vendors & entertainment at the market made for a sweet Saturday.



[Learn more about the Clarke Schools](#)

Jimerson Birr Legal Blogs

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Commercial Real Estate and Land Use Law Blog



Can Real Estate Seller Disclosure Obligations (Johnson v. Davis) be Waived in a Purchase and Sale Agreement?

By: **Charles B. Jimerson, Esq.**

We are often asked by buyers and sellers alike as to what obligations of disclosure a seller has on a residential real estate transaction. Thanks to well established Florida precedent, in Johnson v. Davis, the Florida Supreme Court created an ...

[Click here](#) to read the full blog post.

Construction Industry Law Blog

Construction Defect Statute of Repose: Post-Closing Punch-list Work May Delay Its Start

By: **Austin B. Calhoun, Esq.**

Florida's Fifth District Court of Appeals is shaking up the construction defect statute of repose once again.[1] A recent 5th DCA opinion implies that the 10-year construction defect statute of repose does not start to run at the closing of a purchase of a newly-constructed home if there remains punch-list work to complete after closing...



[Click here](#) to read the full blog post.

Business Litigation Blog

Lease Agreements: Beware of the Lease Renewal Language

By: **James O. Birr, Esq.**

Many leases contain renewal language, allowing the lessee to renew the lease term after the original lease term expires. These provisions sometimes contain notice requirements and fulfillment of certain conditions precedent. In some instances, the leases may automatically renew...



[Click here](#) to read the full blog post.

Turnover: Transitional Considerations for the Homeowners' Association

By: **Hans C. Wahl, Esq.**

Part one of this blog discussed turnover in its initial stages: the events that trigger turnover and the files and papers the developer is required to produce to the homeowners' association at the time of turnover. Once an association has completed those steps, the board must then turn to critical business and make crucial decisions for the association. Associations and their boards should bear in mind the following issues as they go through turnover and immediately thereafter...



Click here to read the full blog post.

Firm News

Curiosities, Ruminations and Various Eccentricities of Firm Biz

Jimerson Birr attorneys on the Speaking Circuit

Our Firm's Superior Service Commitments call us to offer value-added services and continually seek ways to improve our clients' businesses. As such, we strive to provide value to our clients above and beyond our legal work to help each business achieve its unique goals, overcome its specific challenges, and ultimately, sharpen its competitive edge.

As part of our own ongoing legal experience, we have specific programs in place to educate our clients and colleagues on cutting edge legal developments through our blog postings and speaking engagements. These presentations and legal publications are designed to share our practice-specific expertise with those who can best utilize the information. As a firm, and as individuals, we are stewards of the industries in which we practice. We take that responsibility very seriously.



Partners Austin B. Calhoun and C. Ryan Maloney recently hosted a Lunch & Learn for one of our



Partner Hans C. Wahl and associate Sam B. Friedman held a certification course for newly

clients in the construction industry on the topic of Notice and Documentation in the Construction process.

elected Board Members and CAMS in the area of Community Association Law at the Hampton Inn Deerwood Park.

[Learn more about our Superior Service Commitments](#)



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